

ZACK CAUSSY

SALES EXECUTIVE



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 Saint-Amand-Les-Eaux

 www.zackcaussy.com

PROFILE

As an experienced professional in the commercial sector, I am steadfastly committed to excellence and innovation, constantly seeking new opportunities for growth and exceptional outcomes, while placing customer satisfaction at the forefront of my priorities.

SKILLS

- Web Design
- Wireframe Creation
- Front End Coding
- Organization
- Pedagogical skills
- Stress management
- Excellent customer relationship skills

EXPERIENCE

BUSINESS DEVELOPER

ERM Automatismes - Carpentras

2019 - 2020

- Communication and marketing strategies for customer acquisition
- Regular analysis of commercial performance for adjustments
- Sales and marketing team collaboration for market coherence

SALES EXECUTIVE

Texas Instruments France - Paris

2012 - 2017

- Crucial in commercial expansion, revenue increase of +1M€/year
- Expert in prospecting and customer management, I have developed a solid database through a strategic CRM
- Precise scheduling of appointments for impactful presentations

IT SUPPORT SPECIALIST

Texas Instruments Europe - Prague

2009 - 2011

- Online technical support service (phone + email) - FR + EN
- Technical management of after-sales service
- License management and online software activation

EDUCATION

HND SOUND BROADCASTING

WREXHAM - UK

2002

ELECTRONIC DEGREE

STRASBOURG - FR

2001